



## Sage PFW Virtualization with LightWork Managed Services

Sage PFW (formerly Platinum for Windows) was retired by Sage on March 31, 2014 and is no longer supported. Sage has several migration opportunities and financial incentives to move to other products in their portfolio. These are great options, but some companies may not be ready to make a move.

If you're not ready to make the move from Sage PFW or just want to keep Sage PFW available for historical purposes, there is another option. LightWork Managed Services team with network support consultants who have worked with Sage PFW for over twenty years manages legacy systems and specializes in database issues, Crystal Reports, and backup and disaster recovery. LightWork will host your Sage PFW software on secure, virtual servers with regular backup allowing you to continue to use your software in an environment that can accommodate any operating system and eliminates the risk of hardware failure.

Sage PFW hosting includes:

- Microsoft Word and Excel
- Full Server backup every 24 hours
- Service Packs, file maintenance and upgrades
- SAS 70 Type II datacenters
- 10 GB of storage (more is available as needed)

### Backup & Disaster Recovery

Unlike enterprises, many smaller companies cannot afford optimal in-house strategies and solutions in service of Business Continuity Planning (BCP). These companies are consequently at an elevated risk of being put out of business due to any major loss of data. Loss of data could mean emails lost, accounting data lost, patient or client files lost, company records lost, client legal records or orders lost and so on. This white paper evaluates the scope of BCP for smaller companies, by examining their challenges, range of existing solutions and their drawbacks. We'll also discuss how our solution overcomes commonly faced challenges to offer the most comprehensive solution out in the marketplace.

### Virtualization

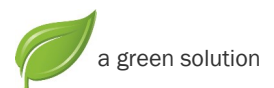
Virtualization reduces the cost and complexity of technology, frees up time to make their businesses more responsive and improves their ability to rebound from disasters. It allows your company to run pairs of applications and operating systems on "virtual machines," which are simply simulated compartments within one physical server. With virtualization, these compartments are protected from one another so if an application or operating system crashes, others running next to it are not affected.

### Monitoring & Proactive Maintenance

Supporting the applications, infrastructure, desktops, email, web applications, document management, and other technologies that run your business requires a robust IT team with specialized skills. However, most growing organizations simply don't have a need for all of these skills on a full-time basis. Perryman Managed Services combines decades of combined sound business, industry, and technical experience to provide proactive IT infrastructure maintenance and monitoring services that fits your business and your budget.

### About LightWork Software

LightWork Managed Services is a division of LightWork Software and a leading provider of managed services in the small to midsized business environment. Working in partnership with Microsoft, VMware, and other esteemed companies, we provide the highest quality services to ensure the reliability and integrity of your mission-critical data. LightWork Managed Services is dedicated to surpassing expectations in all aspects of our business. For more information about our services, please contact us at 800-551-6875 x214 or email us at [hello@lightworksoftware.com](mailto:hello@lightworksoftware.com).





## Who We Are

At Perryman & Associates, our business purpose is to passionately use meaningful technology and expertise to guide companies on the most direct path to employee and corporate achievement. Since 1993, we have affiliated ourselves with a variety of products to address a wide range of business needs including everything from inventory management and financials to human resources, payroll, and talent management. Our team of professionals provides sales consultation, implementation, training, and support on these applications to companies across the United States and the Caribbean. We also provide managed services including backup and disaster recovery, virtualization, vendor management, and monitoring and proactive maintenance.

Perryman & Associates is part of the elite Gold level Sage Development Partner program which is comprised of less than two percent of all Sage partners. Recognizing that every imaginable accounting or management need may not be met by one of Sage's products, Sage developed this program to allow only certain qualified partners to access source code and make modifications. With these skills, Perryman & Associates can provide completely tailored solutions to their clients. One of a select group of Sage Authorized Training Centers nationwide, Perryman & Associates provides training on Sage Abra, Sage PFW, and Crystal in their Deland, FL training center. Using certified curriculum along with extensive field experience, Perryman & Associates creates a premier classroom training environment designed to equip students with the tools and knowledge to do their jobs easily and thoroughly.

## What We Stand For

We seek to inspire people to deliver more and be more every day. We believe if you take care of numbers and take care of people, you will have success as a company. We practice these values and hope they shine through in our interactions with other companies.

Nurturing personal and professional growth is the foundation of who we are. It is important that our employees enjoy their work and have the tools and resources available to enable them to perform to the best of their ability. We have instituted programs to encourage wellness and growth among employees including professional training opportunities, performance feedback, employee development plans, an employee garden, a fitness club membership, flex time, generous paid time off, life insurance, dental insurance, a 403b retirement account with employer match, and employer paid health insurance.

## Services Rates

### Application Professional Services

Perryman & Associates Inc. PFW professional services rate is \$185\*\* per hour. Work performed is billed in quarter hour increments.

### Managed Services

Perryman & Associates Inc. managed services [network/hardware] related services are billable at a rate is of \$125 per hour. Work performed is billed in quarter hour increments.

*\*\*PFW consulting services are discounted to \$175 per hour when coupled with active managed services plan.*