

## Manufacturing Company Simplifies ISO Compliance Tracking with Sage Abra Suite

TSE Industries is a family-owned company with six divisions and more than 250 employees. For more than 40 years, it has produced quality custom rubber and plastic products, conveyor components, and specialty chemicals to meet a wide variety of industrial and business needs. For example, TSE's Rubber Division manufactures rollers, wheels, and belts used in ATMs across the U.S. to accurately dispense currency and receipts.

Throughout much of its history, the company utilized a combination of paper files and a generic manufacturing application to manage HR, payroll, and training data. In 1999, TSE searched for a solution that would eliminate cumbersome manual processes and provide more robust functionality, especially for HR tasks and reporting. Impressed with its capabilities and core integration features, TSE Industries purchased Sage's Abra Suite from Ideal Consulting, a Sage business partner.

### Easily Proving ISO Compliance

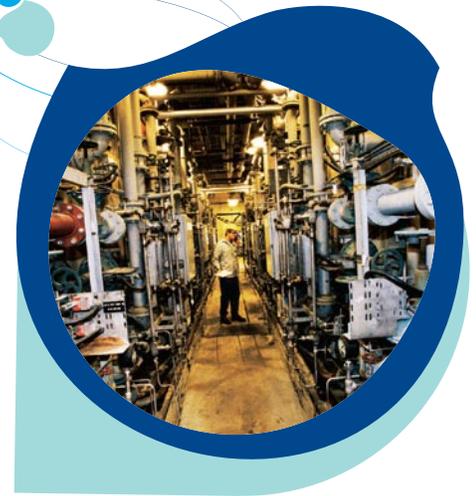
As an ISO 9002 manufacturer, TSE must monitor numerous training certifications for its employees. Keeping track of this information can be a difficult task for any

company, but especially for one like TSE, which is comprised of five divisions, each with its own set of job and course requirements. Abra Train, a Sage Abra Suite module and skills-based training management system, helps ensure each TSE employee is up-to-date with both external and internal training needs.

"Abra Train has simplified our certification processes," said Michelle Hintz-Prange, HR manager for TSE. "Prior to implementing Sage Abra Suite, we'd manually search through thousands of paper files to prove compliance. Now when an auditor asks for proof, we can electronically pull up the required information in a matter of seconds."

### Tracking Job-Related Health Records and Claims

Manufacturing companies typically deal with a higher rate of job-related injuries than other businesses. In order to ensure the best health and care for its employees, and remain in compliance with federal regulations, TSE uses Abra HR, a primary Sage Abra Suite module. Its detailed panels help Hintz-Prange and her team track and maintain important medical data.



### CUSTOMER

TSE Industries

### INDUSTRY

Manufacturing

### LOCATION

Clearwater, FL

### NUMBER OF LOCATIONS

Two

### NUMBER OF EMPLOYEES

250

### SAGE PRODUCTS

#### Sage Abra

- Abra HR
- Abra Attendance
- Abra Train

### CHALLENGE

Eliminate cumbersome manual processes and strengthen capability to track and report on compliance-related data

### SOLUTION

Sage Abra Suite, the market leader in HR, payroll, benefits, and compliance solutions, targeting the needs of small to midsized companies

### RESULTS

Ensures full compliance with manufacturing and government regulations; provides detailed tracking of workers compensation cases and other medical data; saves HR department time and headcount expenses

"It's so easy to keep up with workers' compensation cases and OSHA compliance with Abra HR. With just one click, I can not only find out where an injury occurred, but also get updates on the employee's condition, appointment schedules, and case manager contact information. This feature [within Abra HR] eliminates an avalanche of paperwork and saves time," noted Hintz-Prange.

She added, "Since our operations deal with a lot of chemicals and heavy machinery, TSE conducts regular medical testing of employees. I've found the Wellness Panel to be an invaluable tool for storing examination dates and results of pulmonary function, hearing, and vision tests. I periodically review this data for several reasons—one being to make sure loud machinery isn't causing hearing damage to employees on a particular line."

### Enjoying Reliable Support of HR Activities

TSE is also using the Abra Attendance, another Sage Abra Suite module, to track paid time-off and other types of leave. The company has even set up its Sage Abra system so that supervisors can review attendance records and other basic employee information.

Hintz-Prange added, "We have approximately 20 supervisors set up as users of Sage Abra Suite so that they can go into the system and check employee information at their convenience. It's provided a nice timesaver for the HR department."

"In addition, we've realized cost savings with Sage Abra Suite. Since Abra Payroll is so easy to use, we no longer need to staff a full-time clerk to process payroll. All of those duties have been transferred to the accounting department."

With the help of Sage Abra Suite, TSE has eliminated much of the paperwork that used to accompany its HR activities, and is better prepared to prove its compliance with government and manufacturing standards.

"I'm extremely happy with the way things are going. And I have complete confidence that Sage Abra Suite will provide the support I need to meet future HR challenges."

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Michelle Hintz-Prange  
HR Manager  
TSE Industries

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The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 14,800 people and supports 5.7 million customers worldwide. For more information, please visit the Web site at [www.sagenorthamerica.com](http://www.sagenorthamerica.com) or call **866-308-2378**.